

# Capabilities Statement

Providing consulting services for IP-based systems. Our project managers and technical specialists provide comprehensive solutions for the complete project life cycle.



## Core Competencies

Critical applications rely on a robust IP network to operate. Our services include detailed assessment, design, specification, procurement, and contract administration of IP-based systems projects. Our team specializes in systems such as fiber optic and copper cabling, network hardware, pervasive wireless, VoIP, door access control, video surveillance, lockdown/mass notification, equipment room fittings, IP video, and sound.

- Experience as sub consultants for security and electrical NYS OGS term contracts
- NYS OGS Project Based Information Technology Consulting Services (PBITS) Contract #PB105AA

## Differentiators

- Focused on the customer experience.
- 20 highly trained technical staff available to better serve our clients.
- BICSI Registered staff in both NY and NC offices.
- Registered Communications Distribution Designers (RCDDs) experienced in the assessment, planning, design, construction administration, and integration of IP-based systems and infrastructure.
- In-depth knowledge of procurement and bidding strategies, including the utilization of national and state contracts, SED building aid, NYS Smart Schools funding, BOCES CoSers, and SLD E-rate programs.

## Company Data

### Industries Served

- Education, Electric Cooperatives, Government, Military, Transportation, Private Industry

### Number of Employees

- 25

### Incorporated

- 1997 in New York

### Geographical Area Served

- United States

### Headquarters

- Penfield, NY

### Regional Office

- Raleigh, NC

### DUNS

- 052939241

### NAICS Codes

- 517911, 917919, 541512, 541611, 541618

### NIGP Codes

- 91829, 92037

### SIC Codes

- 7373, 7379, 7371, 8741

## Past Performance



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